



# Welcome Back to the 2022 PharmaLink Conference

November 16, 2022

**PHARMALINK**  
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VIRTUAL • NOVEMBER 15-16, 2022

# Thank You to our 2022 Sponsor!



## Greenleaf Health

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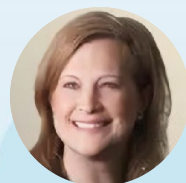
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## AFDO/RAPS Healthcare Products Collaborative

# We are here for your success!



**Steven Mandernach**

Executive Director,  
AFDO



**Cynthia Culmo**

CP and PL Program Lead  
AFDO/RAPS Healthcare  
Products Collaborative



**Brian Savoie**

SVP Education and  
International Programs  
RAPS



**Brooke Benschoter**

Director of Communications,  
AFDO



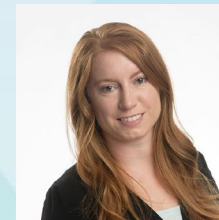
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and Administration,  
AFDO



**Daphne Koufomihalis**

Training Logistics Coordinator,  
AFDO



**Amy Bonsell**

Program Coordinator, AFDO





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# Our Mission

Inspiring collaboration  
with FDA and industry communities



Leading innovation  
to develop breakthrough solutions



Making a difference  
to the future of world health



# Share on Social

- Share your PharmaLink experience on social!
- Use **#PharmaLink** to share your learnings and insights throughout the conference.
- Be sure to follow the AFDO/RAPS Healthcare Products Collaborative on LinkedIn.



# ACT Sheet

- **Apply**

- Ideas I need to personally *apply* now

- **Change**

- Ideas I need to examine for *change* in my department/organization

- **Transfer**

- Ideas I need to *transfer* to others for their action

## Apply - Change - Transfer

**APPLY** Ideas I need to personally apply now.

**CHANGE** Ideas I need to examine for change in my department/organization.

**TRANSFER** Ideas I need to transfer to others for their action.

NEW LEARNINGS AND IDEAS	A	C	T

# Action Plan

## This sheet will help you:

- Formulate desired result
- Figure out scope
- Assess stakeholder/alliance
- Determine what, who, when

### Action Plan

Desired Result: What do you want to do and achieve?

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Scope (In or Out)

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Stakeholder/Alliance Assessment

STAKEHOLDERS	STAKEHOLDER NEEDS THAT WILL BE FULFILLED	STAKEHOLDER ISSUES

3Ws – What/Who/When

WHAT	WHO	WHEN

Miscellaneous/Other Issues To Be Considered

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# Feedback Forms

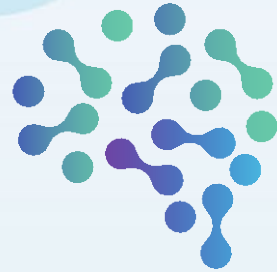
- We take these seriously
- We actually read them
- We will start using your feedback...Friday!
- Please fill them out each day





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# Inspiring Collaboration Throughout the Year



## AI SUMMIT Save the Date!

14-16 November 2023

[www.healthcareproducts.org/ai](http://www.healthcareproducts.org/ai)



**MEDCON**  
C O N F E R E N C E

COLUMBUS, OH • APRIL 24-27, 2023

A global regulators and medical device  
manufacturers engage to increase speed to market  
and product quality through innovation.

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# Certificates of Attendance

- All PharmaLink Conference 2022 attendees earn 12.0 RAC recertification credits
- Check your email post-event for a certificate of attendance download link





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**Slides and/or recordings  
will be posted on the  
website next week after  
approvals are provided**

**You will receive an email when they're posted**





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**Enjoy Today's Sessions!**  
**Stay engaged! Submit your questions  
and/or comments in the Chat**







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